## BALANCE SHEET

Quarter 1/ 2011

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 1,403,731,280,604 | 839,270,167,470 |
| I. Cash and cash equivalents | 110 |  | 6,332,303,522 | 126,499,741,314 |
| 1. Cash | 111 |  | 6,332,303,522 | 5,075,417,870 |
| 2. Cash equivalents | 112 |  |  | 121,424,323,444 |
| II. Short-term financial investments | 120 |  | 115,477,169,529 | 140,250,938,937 |
| 1. Short-term investments | 121 |  | 126,985,679,404 | 151,759,448,812 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (11,508,509,875) | (11,508,509,875) |
| III. Receivables | 130 |  | 425,529,915,695 | 274,224,373,622 |
| 1. Trade accounts receivables | 131 |  | 114,165,216,211 | 81,021,981,344 |
| 2. Advances to suppliers | 132 |  | 121,150,241,277 | 21,683,629,404 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 190,694,683,450 | 171,998,988,117 |
| 6. Provision for short-term bad receivables | 139 |  | $(480,225,243)$ | (480,225,243) |
| IV. Inventories | 140 |  | 770,101,750,253 | 291,790,981,851 |
| 1. Inventories | 141 |  | 774,362,825,902 | 296,052,057,500 |
| 2. Provision for devaluation of inventories | 149 |  | (4,261,075,649) | (4,261,075,649) |
| V. Other short-term assets | 150 |  | 86,290,141,605 | 6,504,131,746 |
| 1. Short-term prepaid expenses | 151 |  | 5,262,529,340 | 74,500,000 |
| 2. VAT deductible | 152 |  |  |  |
| 3. Tax and accounts receivable from State budget | 154 |  |  |  |
| 4. Other short-term assets | 158 |  | 81,027,612,265 | 6,429,631,746 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 1,133,529,128,091 | 1,117,611,903,596 |
| I. Long-term receivables | 210 |  | 100,000,000,000 | 100,000,000,000 |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  | 100,000,000,000 | 100,000,000,000 |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 664,467,627,777 | 680,321,403,422 |
| 1. Tangible fixed assets | 221 |  | 608,344,166,247 | 624,116,789,778 |
| - Historical cost | 222 |  | 1,545,545,260,541 | 1,543,504,820,477 |
| - Accumulated depreciation | 223 |  | (937,201,094,294) | (919,388,030,699) |
| 2. Finance leases fixed assets | 224 |  | - |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 1,966,761,900 | 2,055,404,897 |
| - Historical cost | 228 |  | 4,753,342,397 | 4,753,342,397 |
| - Accumulated depreciation | 229 |  | (2,786,580,497) | (2,697,937,500) |
| 4. Construction in progress expenses | 230 |  | 54,156,699,630 | 54,149,208,747 |
| III. Property investment | 240 |  | - |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 363,683,982,297 | 332,020,945,644 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 249,800,000,000 | 249,800,000,000 |
| 3. Other long-term investments | 258 |  | 133,647,252,284 | 98,696,398,631 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (19,763,269,987) | (16,475,452,987) |
| V. Other long-term assets | 260 |  | 5,377,518,017 | 5,269,554,530 |
| 1. Long-term prepaid expenses | 261 |  | 5,225,382,427 | 5,117,418,940 |
| 2. Deferred income tax assets | 262 |  |  |  |
| 3. Others | 268 |  | 152,135,590 | 152,135,590 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 2,537,260,408,695 | 1,956,882,071,066 |
|  |  |  |  |  |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0 + 3 3 0}$ ) | 300 |  | 704,909,179,440 | 167,279,415,106 |
| I. Short-term liabilities | 310 |  | 678,718,361,940 | 140,984,372,606 |
| 1. Short-term borrowing and debts | 311 |  | 437,998,347,400 | 2,386,342,000 |
| 2. Trade accounts payable | 312 |  | 33,577,267,381 | 44,861,096,853 |
| 3. Advances from customers | 313 |  | 4,276,877,806 | 32,703,795,939 |
| 4. Taxes and liabilities to State budget | 314 |  | 28,451,753,663 | 21,820,874,914 |
| 5. Payable to employees | 315 |  | 1,959,035,200 | 4,447,249,330 |
| 6. Payable expenses | 316 |  | 170,822,404,631 | 20,657,390,504 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |


| 9.-----------------------------1 | 319 |  |  | 13,554,781,827 |
| :---: | :---: | :---: | :---: | :---: |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | (10,474,995,448) | 552,841,239 |
| II. Long-term liabilities | 330 |  | 26,190,817,500 | 26,295,042,500 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 |  | 20,283,905,000 | 20,283,905,000 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 5,906,912,500 | 6,011,137,500 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 1,832,351,229,255 | 1,789,602,655,960 |
| I. Capital sources and funds | 410 |  | 1,832,351,229,255 | 1,789,602,655,960 |
| 1. Paid-in capital | 411 |  | 1,419,258,000,000 | 1,419,258,000,000 |
| 2. Capital surplus | 412 |  |  |  |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | (5,540,477,288) | (5,540,477,288) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 4,876,442,297 | 4,936,442,297 |
| 8. Financial reserve fund | 418 |  | 24,143,137,255 | 24,143,137,255 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 389,614,126,991 | 346,805,553,696 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  |  |  |
| TOTAL RESOURCES | 440 |  | 2,537,260,408,695 | 1,956,882,071,066 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
| 2. Goods held under trust or for processing |  |  | 0 | 0 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debts written off |  |  | 4,913,651,663 | 4,913,651,663 |
| 5. Foreign currencies: |  |  |  |  |
| + USD |  |  | 12,480.26 | 11,792.74 |
| + EUR |  |  |  |  |
| 6. Subsidies of state budget |  |  | 0 | 0 |

## SOCIÉTÉ DE BOURBON TAY NINH

## INCOME STATEMENT

Quarter 1/ 2011

| Items | Code | Note | Quarter 1 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| 1. Sales | 01 |  | 546,345,826,060 | 1,105,796,529,066 |
| 2. Deductions | 02 |  |  | 1,544,616,185 |
| 3. Net sales and services | 10 |  | 546,345,826,060 | $\mathbf{1 , 1 0 4 , 2 5 1 , 9 1 2 , 8 8 1}$ |
| 4. Cost of goods sold | 11 |  | 346,171,109,735 | 720,465,646,112 |
| 5. Gross profit | 20 |  | 200,174,716,325 | 383,786,266,769 |
| 6. Financial income | 21 |  | 21,069,652,479 | 54,492,212,003 |
| 7. Financial expenses | 22 |  | 12,364,670,578 | 25,295,081,168 |
| Include: Interest expense | 23 |  | 7,240,196,995 | 19,966,300,958 |
| 8. Selling expenses | 24 |  | 5,472,069,774 | 16,875,766,312 |
| 9. General \& administrative expenses | 25 |  | 8,492,603,724 | 26,214,431,140 |
| 10. Net operating profit | 30 |  | 194,915,024,728 | 369,893,200,152 |
| 11. Other income | 31 |  | 866,232,982 | 1,437,980,296 |
| 12. Other expenses | 32 |  | 203,371,414 | 971,560,390 |
| 13. Other profit | 40 |  | 662,861,568 | 466,419,906 |
| 14. Profit or loss in joint venture | 45 |  |  |  |
| 15. Profit before tax ( $50=30+40)$ | 50 |  | 195,577,886,296 | 370,359,620,058 |
| 16. Current corporate income tax expenses | 51 |  | 11,516,983,001 | 25,127,528,863 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |
| 18. Profit after tax (60=50-51-52) | 60 |  | 184,060,903,295 | 345,232,091,195 |
| 19. EPS (VND/share) | 70 |  | 1,303 | 2,444 |

## CASH FLOW STATEMENT

As at Mar 31th, 2011 (Indirect method)
Unit: VND


